



NEWSLETTER

BROKING / UNDERWRITING / ONLINE



GETTING BACK TO THE OFFICE

Our fingers are crossed that the 21st June 2021 will be the date social distancing ends as it means we will finally return to the office after 15 months away from the City of London.

The teams have worked incredibly hard over this pandemic period to keep service levels as high as possible and the positive feedback we have had about being contactable has been a real morale booster.

Whether the above date is the day we are set free or not, as and when we return we will be returning on a minimum 3 days a week in the office basis allowing greater flexibility between work and life outside of 75 King William Street.

OTHER STORIES INSIDE THIS ISSUE:

- Zoomshows
- Property market update



ZOOMSHOWS

We continue to do our Zooms for our agents and these have been very successful with more attendees than we would get when traveling around the country. Obviously the ability to switch on from a computer rather than having to travel into a city center for an early start is more attractive and therefore we have made the decision to keep these going no matter how easy travel begins to get.

Upcoming presentations:

15th June - Underwriting team

22nd June - Marine team

29th June - Professional and Financial Risks

Keep an eye out for the invites via our E-Marketing and LinkedIn pages.

In terms of seeing you all again on the road, we will continue to do this also but, it has been so long since we have seen some of you we feel rather than coming to your office we should just head to the pub and pick up where we left off and support our hospitality sector!

For the mean time, if you would like to know more about us or you feel you are not getting what you need from any of our competitors whether it be deals, service or respect - then get in touch with Greg to see if we can help you out.

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PROPERTY MARKET UPDATE

Since our last update on Property, the market has again hardened. A number of composites have pulled out of further trades which in turn puts even greater pressure on capacity in the London Market. There is currently no respite with ReInsurers looking to impose rate increases on all London Markets whom are due for mid year renewals. Axis in the last 2 weeks have also pulled out of Non Delegated Authority UK Property which will also have an effect on rates and placement strategy.

What are we doing?

We are certainly not panicking, all we ask for is on the larger risks is extremely thorough presentations and time. We have a number of options to get large difficult risks home for you.

BROKING



Property & Casualty
Motor Fleet
Financial & Professional Risks
Private Clients
Household
Commercial Package

UNDERWRITING



Property & Casualty
Motorsport
Professional Indemnity
Private Clients
Household
Commercial Package

ONLINE



Commercial Property Owners
Residential Property Owners
Terrorism
UK Holiday Homes
Coming Soon...
Excess of Loss
Cyber

